

Job Information

Post Title	Senior / Sales Associate
Company Name	Ralph Lauren Asia Pacific Limited
Business Nature / Introduction	<p>Ralph Lauren Corporation (NYSE: RL) is a leader in the design, marketing and distribution of premium lifestyle products in four categories: apparel, home, accessories and fragrances. For more than 50 years, Ralph Lauren's reputation and distinctive image have been consistently developed across an expanding number of products, brands and international markets.</p> <p>We are looking for bright, energetic and highly motivated individuals to join and grow with the company. Ralph Lauren Corporation (NYSE: RL) is a leader in the design, marketing and distribution of premium lifestyle products in four categories: apparel, home, accessories and fragrances.</p> <p>For more than 50 years, Ralph Lauren's reputation and distinctive image have been consistently developed across an expanding number of products, brands and international markets. We are looking for bright, energetic and highly motivated individuals to join and grow with the company.</p>
No. of Vacancy	20
Work Location	Hong Kong
Role / Responsibility	<ul style="list-style-type: none"> • Achieve or exceed agreed upon annual sales volume objectives. Formulate action plans that maximize strategic business opportunities (i.e. promotional/special events, advertised & editorial product) and drive sales. • Provide a memorable shopping experience by employing exceptional levels of customer service. Always be approachable, accessible, and gracious in all business interactions • Acquire and maintain knowledge of Polo's product and visual presentation standards in order to effectively service customers. • Maintain merchandise in accordance with Polo's visual presentation standards. Actively participate in all merchandising activities including, but not limited to, daily stock maintenance, product transfers, folding, & floor changeovers • Strives to develop the ability to maintain an environment that projects a high level of taste and sophistication consistent with Polo's lifestyle philosophy • Maintain a professional appearance consistent with established guidelines.
Requirements / Qualification	<p>Preferred Qualifications:</p> <p>Undergraduate/Higher Diploma graduates in the following fields of study:</p> <ul style="list-style-type: none"> • Design • Intimate Apparel and Activewear • Knitwear Design and Technology • Retail and Marketing • Technology
Target Commencement Date	As soon as possible

Application Method	Please send the following document to store.hkhr@ralphlauren.com : <ul style="list-style-type: none">• CV
Application Deadline	1 September 2019