

Job Information

Post Title	Sales Associate
Company Name	Versace Asia Pacific Limited
Business Nature / Introduction	Founded in 1978, the Gianni Versace S.r.l. is one of the leading global fashion design houses. Under the Artistic Direction of Donatella Versace since 1997, Gianni Versace S.r.l. designs, manufactures and distributes fashion and lifestyle products including haute couture, women and men ready-to-wear, jewelry, watches, accessories, fragrances and home collection. Gianni Versace S.r.l. is part of Capri Holdings Limited global fashion luxury group.
No. of Vacancy	2
Work Location	Hong Kong
Role / Responsibility	<p>Business Development</p> <ul style="list-style-type: none"> • Achieve individual objectives and contribute to the achievement of store objectives. • Strive to always increase brand and product knowledge. • Master selling skills to satisfy customer needs. • Take action to maximize the sales opportunity on all categories. <p>Client Management</p> <ul style="list-style-type: none"> • Ensure superlative customer service standards, in order to meet customer expectations. • Act as brand ambassador to build relationships with new customers and VIP clientele. • Deliver the ultimate VERSACE experience to increase customer loyalty. • Solve customer complaints in a professional and positive manner, always offering follow up. <p>CRM</p> <ul style="list-style-type: none"> • Capture customer data all the time. • Proactively take possible actions to maintain a long term relationship with customers. • Participate in the organization of In-store & promotional events, as per Shop in Charge's guidelines. <p>Operations</p> <ul style="list-style-type: none"> • Ensure the stock and the backroom are effectively managed and operational duties are met (Goods receiving, transferring, stock take, stock arrangement, reporting etc.) • Remain in compliance with operational and company policies and procedures. • Ensure store presentation and visual merchandising standards are maintained according to company directives.
Requirements / Qualification	<p>Preferred Qualifications: Undergraduates/sub-degree graduates in the following field of study:</p> <ul style="list-style-type: none"> • Retail and Marketing <p>Other Requirements</p> <ul style="list-style-type: none"> • Good computer skills, include operation of retail sales system, Word, Excel and email. • Strong relationship skills and ability to maintain long-term with clients and community, understand the needs and changes of the market.

	<ul style="list-style-type: none">• Strong team working and relationship skills.• Organization and problem solving skills.• Strong verbal communication skills.• A positive, outgoing, high energy personality, is able to thrive within a high paced environment and being multi-tasking.
Target Commencement Date	As soon as possible
Application Method	Please send the following documents to career@versace.hk : <ul style="list-style-type: none">• CV• Photo
Application Deadline	31 August 2019