Cedar Future Biomaterial /Trading Name

(Operated by CedarFuture Agriculture Limited)

Business Development Executive (Part-Time) – 2 Positions

We are a Hong Kong-based **biomaterial startup** serving the global market, specializing in the customized R&D and supply of 100% biodegradable eco-friendly materials and vegan leather alternatives for handbags, apparel, and fashion accessories. Serving as our global branding and BD hub, our Hong Kong team is actively partnering with fashion brands across Hong Kong, Europe, and the US to drive green supply chain transformation.

| Key Responsibilities

1. Assist in developing B2B client relationships with fashion, handbag, and accessory brands across Hong Kong, Europe, and the US.
2. Leverage fashion and material knowledge to present our customized sustainable solutions to brand designers and sourcing teams; coordinate sample requests and technical specifications.
3. Support overseas and local client meetings, international trade show preparations, and daily English business correspondence.

| Requirements

1. **Fashion & Textile Domain Knowledge:** Current student or recent graduate from PolyU SFT; familiar with material properties, garment/bag construction, or fashion supply chains, enabling professional communication with brand designers and buyers.
2. **Entrepreneurial & Pioneering Mindset:** Eager to build client relationships from scratch, unafraid of cold outreach to local and overseas brands, and thrives in a fast-paced startup environment.)
3. **Industry & Network Leverage:** Eager to connect with emerging designers, boutiques, and fashion communities locally and globally to unlock commercial and co-creation opportunities.
4. **Strong Bilingual Communication:** Proficient in written and spoken **English**, Cantonese, and/or Mandarin, capable of communicating confidently with European and US clients.

| Why Join Us

1. Work directly with the founding team to engage European, US, and HK fashion designers and buyers, gaining hands-on international B2B experience.
2. Flexible hybrid arrangement tailored to your class schedule, with priority consideration for a **full-time core role** upon graduation.

3. Paid part-time role with a competitive hourly rate (negotiable based on experience and capability) + attractive sales performance commission.)

| How to Apply

Please send your CV to **[celialyu@cedarfuturebiomaterial.com.hk]** with the subject line "Application for Part-Time Business Development Executive – [Your Name]".

We look forward to welcoming pioneering minds like you to shape the future of sustainable fashion with us!