

About us

Shima Seiki provides design systems capable of handling every operation required in the apparel industry ranging from product planning and production management to sales promotion. They help reduce time and costs in every stage of the production process, such as planning and sample development, and thereby contribute significantly to improving the business efficiency of the apparel industry. Shima Seiki offers a total fashion system by drawing on its design system and brings change to the apparel industry by significantly streamlining planning and production processes. In recent years, the company has offered manufacturing applying the total fashion system to various fields other than apparel, such as interior, automotive, aerospace, and industrial materials.

The company's overseas sales account for about 80% of its total sales, which involves Italy, the center of the fashion industry, China, the largest knit production site in the world, and Bangladesh and ASEAN countries that are expanding as new production bases. Centering on local companies in China, Hong Kong, Vietnam, Italy, the United Kingdom, and the United States, we have built service networks in each country to roll out our businesses and services globally.

We are looking for:

Salesman, Saleswomen (銷售員) – 2 vacancies (Salary: ~ negotiable)

Requirements:

- Degree holder in Business or related disciplines
- Good Language skills in Cantonese, English, Mandarin. (JLPT N2 or above Japanese skills will be a plus)
- Proficient in MS Word, Excel and Chinese Word Processing
- Good interpersonal and communication and organizational skills, willing to learn
- Able to work under pressure, initiative, independent and responsible
- Students in the Final year / Fresh graduates will also be considered

Job details:

- Long-term staff
- Working location : Kwun Tong, Mainland
- Working hours : 8:30-17:30 (Mon-Fri)
- Need to travel to the mainland on a regular basis
- Available for overseas business trip if necessary

Job description:

- 銷售推銷針織機械 Salesmen in Knitting Machines
- 與顧客建立及維繫良好關係 Build and maintain a good relationship with customers
- 積極完成銷售並協助其他團隊成員 Actively close sales and assist other team members

Contact:

Please send your CV to fion.chan@shimaseiki.com.hk