





# Bachelor of Business Administration (Honours) Scheme in Management and Marketing

Programme Requirement Document 2023/24

# Faculty of Business Department of Management and Marketing

# Bachelor of Business Administration (Honours) Scheme in Management and Marketing Programme Requirement Document

#### (For the cohort of students admitted in the 2023/24 academic year)

\*This document is subject to review and changes which the programme offering Department/University can decide to make from time to time. Students will be informed of the changes as and when appropriate.

#### CONTENTS

| 1. | General Information   | 1  |
|----|---|--|
| 2. | Aims, Learning Outcomes of the Programmes   | 3  |
| 3. | <ul><li>2.1 Programme Aims</li><li>2.2 Learning Outcomes</li><li>Admission and Registration</li></ul>   | 3<br>3<br>5                                  |
| 4. | <ul> <li>Admission to the BBA (Hons) Scheme in Management and Marketing</li> <li>Study Load</li> <li>Curriculum Structure</li> <li>General University Requirements</li> <li>Work-Integrated Education</li> <li>Discipline-Specific Requirements</li> <li>Secondary Major in AI and Data Analytics (AIDA) Requirements</li> <li>Minor Study</li> </ul> | 5<br>5<br>7<br>7<br>8<br>12<br>13            |
| 5. | Indicative Progression Pattern  | 14   |
| 6. | Work-integrated Education (WIE)6.1Learning Objectives of WIE6.2WIE Requirements6.3Compensation and Regulatory Matters6.4WIE Placement Procedures6.5WIE Assessments6.6Information on WIE   | 21<br>21<br>22<br>22<br>23<br>23<br>23<br>24 |
| 7. | <ul> <li>Examination and Assessment</li> <li>7.1 Assessment Methods</li> <li>7.2 Progression and De-registration</li> <li>7.3 Retaking of Subjects</li> <li>7.4 Guidelines for Award Classification</li> <li>7.5 Student Appeals against Examination Results</li> </ul>   | 24<br>24<br>25<br>26<br>26                   |
| 8. | <ul> <li>Academic Advising</li> <li>8.1 Aims of Academic Advising</li> <li>8.2 Academic Advising in Department</li> <li>8.3 Roles and Responsibilities of Academic Advisees</li> <li>8.4 Useful Links</li> </ul>  | 26<br>26<br>27<br>27<br>28                   |
| 9. | Code of Conduct for Students<br>9.1 Plagiarism<br>9.2 Use of PolyU E-mail Account   | 28<br>28<br>29                               |

This Programme Requirement Document should be read in conjunction with the <u>Student Handbook</u> of the relevant year and the latest version of the <u>Handbook on Academic</u> <u>Regulations for Taught Programmes (Version for University Calendar)</u>. Please refer to the Student Handbook for matters not shown in this Document.

# 1) GENERAL INFORMATION

#### Scheme Title:

Bachelor of Business Administration (Honours) Scheme in Management and Marketing 管理及市場學(榮譽)工商管理學士組合課程

#### **Programme Titles:**

Bachelor of Business Administration (Honours) in Management 管理學(榮譽)工商管理學士學位

Bachelor of Business Administration (Honours) in Marketing 市場學(榮譽)工商管理學士學位

| Programme Code  | 23492  | 23492-MGT                   | 23492-MKT                  | 23492-<br>MGT/MKT  |
|---|--|-----------------------------|----------------------------|--|
| Programme Title   | BBA Scheme in<br>Management<br>and Marketing<br>(First common<br>year) | BBA (Hons) in<br>Management | BBA (Hons) in<br>Marketing | (With a<br>Secondary Major<br>in AI and Data<br>Analytics (AIDA) |
| Credit Requirement  |  |                             |                            |  |
| Academic credits  | 30   | 120                         | 120                        | 132  |
| <ul> <li>Training Credits<br/>for Work-<br/>Integrated<br/>Education (WIE)</li> </ul> |  | 3                           | 3                          | 3  |

#### Mode of Attendance: Full-time

#### Normal Programme Duration: 4 years

#### **Host Department:**

Department of Management and Marketing (MM)

#### Final Awards:

BBA (Hons) in Management 管理學(榮譽)工商管理學士

BBA (Hons) in Marketing 市場學(榮譽)工商管理學士

# Programme Management:

| BBA (Hons) in<br>Management: | <u>Programme Leader</u><br>Dr Simon Chan<br>simon.ch.chan@polyu.edu.hk | <u>Deputy Programme Leader</u><br>Dr Stephen Ko<br>stephen.ko@polyu.edu.hk |
|------------------------------|--|--|
| BBA (Hons) in Marketing:     | Dr Jackie Tam<br>jackie.tam@polyu.edu.hk                               | Dr Winslet Chan<br>winslet.ty.chan@polyu.edu.hk                            |

# Professional Recognition:

| Programmes                   | Professional Recognition   |
|------------------------------|--|
| BBA (Hons) in<br>Management^ | <ol> <li>Hong Kong Institute of Human Resource Management (HKIHRM):</li> <li>Graduates of the BBA (Hons) in Management are eligible to<br/>apply for Associate Membership of the Hong Kong Institute of<br/>Human Resource Management (HKIHRM) provided that they<br/>have passed, in addition to the Core Subjects, at least any<br/>THREE of the specialist subjects under the HRM<br/>concentration, which include International Human Resource<br/>Management, Employee Relations, Training and Development,<br/>Reward and Performance Management, and Staffing and<br/>Selection.</li> </ol> |
|                              | <ul> <li>2. Chartered Institute of Management Accountants (CIMA):</li> <li>Exemption from papers of Entry level: Operational Level Objective Test: (E1, P1, F1)</li> </ul>   |
| BBA (Hons) in<br>Marketing^  | The Chartered Institute of Marketing (CIM)   |
|                              | BBA (Hons) in Marketing students are eligible to apply for CIM Affiliate Studying Membership and gain access to a wide range of membership benefits and online resources.  |

^Recognition is subject to accreditation assessment.

# 2) AIMS, LEARNING OUTCOMES OF THE PROGRAMMES

BBA (Hons) in Management and BBA (Hons) in Marketing are part of the BBA (Hons) Scheme. The Learning Outcomes of the PolyU BBA are driven directly by the mission of the University and the Faculty of Business. The Learning Outcomes and Learning Objectives set out below therefore represent a balance between the continuing need for 'practicality' in programmes and the pressing need for 'whole person development' of students.

# 2.1 **Programme Aims**

# BBA (Hons) in Management

Management skills are required by all business professionals. As an area of study, management is concerned with how to maximise the best effectiveness of people and other resources within businesses.

This programme provides students with a well-rounded business education and training in general management, along with the opportunity to specialise in human resource management. Students are equipped with a wide range of management skills to give them the potential to develop as business leaders in Hong Kong, the Chinese Mainland and the region.

#### BBA (Hons) in Marketing

This programme provides students with a well-rounded business education that includes competence in the analysis, planning, implementation and control of marketing decisions; analytical and research skills; the ability to communicate, interact and intervene in the integrative role ascribed to marketing; an appreciation of the responsibilities of marketing professionals within broader environmental and international contexts; and literacy in the use of information systems and technology relevant to marketing.

# 2.2 Learning Outcomes

Learning Outcomes provide a broad description of the intellectual abilities, knowledge, skills and attributes to be developed in all students.

Institutional Learning **Outcomes / Graduate** Learning Areas Outcomes Attributes 1. Comprehend and communicate effectively in English, Communication Effective communicator and Chinese where appropriate, in professional and day-to-day contexts 2. Recognize and understand global economic integration, Socially responsible Global Outlook global trends and opportunities, and cultures in the global citizen national and global contexts 3. Examine and critique the validity of information, arguments, and different viewpoints, and to reach Critical thinker Critical Thinking sound judgments on the basis of credible evidence and logical reasoning 4. Identify and define problems in both professional and Innovative problem Innovative day-to-day contexts, and produce innovative solutions Problem Solving solver to solve problems

On graduating from the BBA programme all students will be able to:

| Entrepreneurship                      | Ethical leader;<br>Innovative problem               | 5. Demonstrate entrepreneurial spirit and skills in their work, including creative thinking, discovery and use of opportunities, and experimentation with novel ideas  |
|---------------------------------------|---|--|
| Entrepreneursnip                      | solver  | <ol> <li>Identify and analyze the means by which values are<br/>created in resources allocation and product/service<br/>provision</li> </ol>   |
| Technology<br>Literacy                | Competent professional                              | <ol> <li>Demonstrate an understanding on the applications and<br/>implications of the latest technologies in practices in the<br/>professions</li> </ol>   |
| Accounting &                          | Compotent professional                              | 8. Prepare and analyze financial reports for organizations   |
| Finance                               | Competent professional                              | <ol> <li>Apply basic financial theories and understand the<br/>operations of financial markets</li> </ol>  |
| People and<br>Organizational          | Ethical leader; Socially responsible global citizen | 10. Demonstrate self-leadership and apply both<br>interpersonal and intrapersonal skills in<br>organization management   |
| Management                            |   | <ol> <li>Analyze ethical issues and understand self and<br/>organizational responsibilities to society, own<br/>nation and the world</li> </ol>  |
| Operations<br>Management              | Competent professional                              | 12. Apply models of operations management to guide decision making in different business settings  |
| Lifelong Learning                     | Lifelong Learner                                    | <ol> <li>Recognize the need for continual learning and self-<br/>improvement, and be able to plan, manage and<br/>evaluate their own learning in pursuit of self-<br/>determined goals</li> </ol>            |
| Major-specific<br>Learning<br>Outcome | Competent professional                              | <ol> <li>Have sufficient major-specific skills and knowledge to<br/>make an immediate contribution to the workplace, and<br/>to facilitate the process of continuous professional<br/>development</li> </ol> |

2.3 PolyU is committed to nurturing competent professionals who are also critical thinkers, effective communicators, innovative problem solvers, lifelong learners, ethical leaders and socially responsible global citizens. The institutional learning outcomes for acquiring these graduate attributes at UG level are appropriately addressed by the totality of the programme learning outcomes. In addition, some generic learning outcomes such as global outlook, sense of social and national responsibility, cultural appreciation and entrepreneurship are also addressed through co-curricular activities offered by faculties, departments and various teaching and learning support units of the University. Studentsare encouraged to take full use of such opportunities to achieve these learning outcomes.

# 3) ADMISSION AND REGISTRATION

#### 3.1 Admission to the BBA (Hons) Scheme in Management and Marketing

- This Scheme's minimum entrance requirements are the University's General Minimum Entrance Requirements for Bachelor's degree programmes.
- Upon admission to the Scheme, students will only need to undertake the common courses of the Scheme in their first academic year. Students shall identify their area(s) of interest and career aspirations in the first year. They will then select their Major at the end of Year 1 study.
- The decision to admit a student to a Major programme is made by the Department based on the student's choice, overall GPA of Year One study, and individual subject results (i.e., *MM2021 Management and Organisation* and *MM2711 Introduction to Marketing*). Students are asked to indicate their choices of Major programme during Semester 2 of their Year One study for the Department's consideration and approval.
- In the event of oversubscription to a programme, the number of students admitted to that programme will be capped at 60% of the number of students admitted in the respective year.

Please refer to the following sections in the <u>Student Handbook</u> for the requirements of:

- Subject Exemption
- Credit Transfer
- Subject Registration and Withdrawal
- Duration for Completion of a Programme
- Deferment of Study

# 3.2 Study Load

For students following the progression pattern specified for their programme, they have to take the number of credits and subjects as specified in this Programme Requirement Document for each semester. Students cannot drop those subjects assigned by the Department unless prior approval has been given by the Department.

The normal study load is 15 credits in a semester for full-time study. The maximum study load to be taken by a student in a semester is 21 credits, unless exceptional approval is given by the Head of the programme offering Department. For such cases, students should be reminded that the study load approved should not be taken as grounds for academic appeal.

To ensure academic performance, students on academic probation are required to seek academic advice on their study loads and subjects to be taken. These students will normally be required to take a study load of not more than 15 credits.

Please refer to the "Study Load" section in the <u>Handbook on Academic Regulations for Taught</u> <u>Programmes (Version for University Calendar)</u> for other details.

# 4) CURRICULUM STRUCTURE

#### Curriculum Structure -

Major, Major plus Secondary Major, Major / Minor and Major / Minor plus Secondary Major

The curriculum structure varies by study option.

| Study Option                      | Major  | Major plus Secondary Major in<br>Artificial Intelligence and Data<br>Analytics (AIDA)  | Major / Minor  | Major / Minor plus Secondary Major<br>in Artificial Intelligence and Data<br>Analytics (AIDA)  |  |
|-----------------------------------|--|--|--|--|--|
| Minimum<br>Credit<br>Requirements | At least<br>120 credits + 3 training credits   | At least<br>132 credits + 3 training credits   | At least<br>123 credits + 3 training credits   | At least<br>144 credits + 3 training credits   |  |
| Curriculum<br>Structure           | 1. <u>General University Requirements</u> (30 credits)<br>2. <u>Work-Integrated Education</u> (3 training credits)   |  |  |  |  |
|                                   | <ul> <li>3. <u>Discipline-Specific</u><br/><u>Requirements</u> (90 credits)<sup>(a)</sup></li> <li>a) Core Subjects (57 credits)</li> <li>b) Specialist Subjects (33 credits)</li> </ul> | <ul> <li>3. <u>Discipline-Specific Requirements</u><br/>(At least 87 credits)<sup>(a)</sup></li> <li>a) Core Subjects (57 credits)</li> <li>b) Specialist Subjects (30 credits)</li> </ul> | <ul> <li>3. <u>Discipline-Specific</u><br/><u>Requirements</u> (90 credits)<sup>(a)</sup></li> <li>a) Core Subjects (57 credits)</li> <li>b) Specialist Subjects (33 credits)</li> </ul> | <ul> <li>3. <u>Discipline-Specific Requirements</u><br/>(At least 87 credits)<sup>(a)</sup></li> <li>a) Core Subjects (57 credits)</li> <li>b) Specialist Subjects (33 credits)</li> </ul> |  |
|                                   | 4. <u>Free Elective subjects</u> (9 credits) <sup>(b)</sup>  | 4. <u>Secondary Major Requirements</u><br>(36 credits) <sup>(d)(e)</sup>   | 4. <u>Minor Requirements</u> (18<br>credits) <sup>(c)</sup>  | <ul> <li>4. <u>Minor Requirements</u><br/>(18 credits)<sup>(c)</sup></li> <li>5. <u>Secondary Major Requirements</u><br/>(36 credits)<sup>(d)(e)</sup></li> </ul>                          |  |

Remarks:

(a) 9 credits of General University Requirements (GUR) subjects can be fulfilled by Discipline-Specific Requirements (DSR) subjects (DSR-GUR double fulfillment subjects).

(b) If the total number of credits attained from GUR and DSR subjects is less than 120, students will be required to take at least 9 credits of Free Elective Subjects.

(c) Subject to approval by the Minor-offering Department, students may count up to 6 credits of their DSR/GUR subjects towards their chosen Minor.

(d) 6 credits of Secondary Major Requirements (SMR) subjects can be fulfilled by Discipline-Specific Requirements (DSR) subjects (DSR-SMR double fulfillment subjects).

(e) Students may count up to 12 credits of their DSR/GUR subjects towards the Secondary Major.

# 4.1 General University Requirements (GUR) (30 credits)

The General University Requirements are as follows: (The Requirements are subject to the University's review and refinements, if any.)

| Areas   | Credits |    |
|---|---------|----|
| Language & Communication Requirements (LCR)   |         | 9  |
| <ul> <li>English</li> </ul>   | (6)     |    |
| Chinese   | (3)     |    |
| Cluster-Area Requirements (CAR)   |         | 12 |
| <ul> <li>3 credits from each of the following 4 cluster areas:</li> </ul>                                     |         |    |
| (A) Human Nature, Relations and Development <sup>#</sup>  | (3)     |    |
| (D) Science, Technology and Environment   | (3)     |    |
| (M): Chinese History and Culture  | (3)     |    |
| (N): Cultures, Organisations, Societies and Globalisation#  | (3)     |    |
| and of which  |         |    |
| <ul> <li>Students must also fulfil the Reading and Writing requirements in<br/>English and Chinese</li> </ul> |         |    |
| Other Requirements  |         |    |
| <ul> <li>Leadership Education and Development (LEAD)<sup>#</sup></li> </ul>                                   |         | 3  |
| <ul> <li>Service-Learning</li> </ul>  |         | 3  |
| <ul> <li>Artificial Intelligence and Data Analytics requirement (AIDA)</li> </ul>                             |         | 2  |
| <ul> <li>Innovation and Entrepreneurship requirement (IE)</li> </ul>  |         | 1  |
| <ul> <li>Healthy Lifestyle (non-credit bearing)</li> </ul>  |         | 0  |
| Total GUR credits   |         | 30 |

# Double fulfilment of DSR and GUR - Students who complete a DSR-GUR subject do not have to fulfill the relevant GUR requirement.

Details of GUR for 4-year degree students is available at: <a href="https://www.polyu.edu.hk/ous/GURSubjects/">https://www.polyu.edu.hk/ous/GURSubjects/</a>

# 4.2 Work-Integrated Education (3 training credits)

MM3001 Work-Integrated Education WIE (3 training credits) is a mandatory component of the curriculum. It is "work-based learning experiences which take place in an organizational context relevant to a student's future profession, or the development of generic skills that will be valuable in that profession". An essential and compulsory component in the Faculty's BBA education, WIE facilitates the integration of knowledge, skills, and competences between the classroom and the real-world, thus equipping students with valuable work experience as well as practical readiness for full-time employment upon graduation.

| Subject Code | Subject Title             | Training Credit |
|--------------|---------------------------|-----------------|
| MM3001       | Work-Integrated Education | 3               |

Students must acquire at least 3 'WIE credits' (classified as training credits) in addition to the minimum 120 academic credits to be eligible for graduation.

Other WIE details are discussed in Section 6.

# 4.3 Discipline-Specific Requirements

# 4.3.1 Major and Major / Minor Study Options (90 credits)

[Common for all BBA Majors]

#### a) Core Subjects (57 credits)

| 5.<br>6.<br>7.<br>8.<br>9. | Subject Code<br>AF1605*#<br>AF2108<br>AF2110<br>AF3313<br>AF3513<br>AF3627<br>AMA1501#<br>APSS111*#<br>CLC3221P<br>ELC3221<br>ELC3222 | Subject Title<br>Introduction to Economics<br>Financial Accounting<br>Management Accounting 1<br>Business Finance<br>Business Law<br>Global Economic Environment<br>Introduction to Statistics for Business<br>Introduction to Psychology<br>Chinese Language Communication for Business<br>Workplace English for Business Students I<br>Workplace English for Business Students II | <u>Credits</u><br>3<br>3<br>3<br>3<br>3<br>3<br>3<br>3<br>3<br>3<br>3<br>3<br>3<br>3<br>3 |
|----------------------------|---|---|---|
| 12.<br>13.                 | LGT2106*<br>MM1051*#  | Principles of Operations Management<br>Tango! Managing Self & Leading Others  | 3<br>3  |
| 14.<br>15.<br>16.          | MM2021#<br>MM2711*#   | Management & Organisation<br>Introduction to Marketing<br>Business Information Systems<br>Business Analytics  | 3<br>3<br>3<br>3<br>3   |
|                            | MM4311  | Strategic Management<br>Corporate Social Responsibility   | 3<br>3  |

\* DSR-GUR double-fulfilment subjects # Common Year 1 curriculum

DSR-GUR double-fulfilment subjects in this Programme are listed below:

| DS             | SR subjects   | GUR   |  |
|----------------|---|---|--|
| 1.             | APSS111 Introduction to Psychology  | CAR(A): Human Nature, Relations and Development             |  |
| 2.<br>3.<br>4. | AF1605 Introduction to Economics<br>LGT2106 Principles of Operations Management<br>MM2711 Introduction to Marketing | CAR(N): Cultures, Organisation, Societies and Globalisation |  |
| 5.             | MM1051 Tango! Managing Self & Leading Others  | Leadership Education and Development                        |  |

Students who complete a DSR-GUR subject (except remedial subjects) do not have to fulfill the relevant GUR requirement. If the total no. of credits attained from GUR and DSR subjects are less than 120, students will be required to take at least 9 credits of Free Elective Subjects.

b) Specialist Subjects (33 credits)

# **BBA (Hons) in Management**

Compulsory specialist subjects (7 subjects / 24 credits)

|    | Subject Code | Subject Title                   | <u>Credits</u> |
|----|--------------|---------------------------------|----------------|
| 1. | MM3011       | Research Methods for Management | 3              |
| 2. | MM3111       | Human Resource Management       | 3              |
| 3. | MM3141       | Organisational Behaviour        | 3              |
| 4. | MM3151       | Managerial Leadership           | 3              |
| 5. | MM4342       | Global Business Management      | 3              |
| 6. | MM4351       | Entrepreneurship                | 3              |
| 7. | MM4922       | Management Capstone Project     | 6              |

Specialist Elective Subjects (choose any 3 subjects / 9 credits)

| 1.       | Subject Code<br>MM3131 | Subject Title                                     | <u>Credits</u> |
|----------|------------------------|---|----------------|
| 2.       | MM3161                 | Training and Development                          | 3              |
| 2.<br>3. | MM3451                 | Creativity, Innovation and Entrepreneurship       | 3              |
| -        |                        | Knowledge Management                              | 3              |
| 4.       | MM3462                 | Artificial Intelligence and Big Data for Business | 3              |
| 5.       | MM4111                 | Employee Relations                                | 3              |
| 6.       | MM4132                 | Reward & Performance Management                   | 3              |
| 7.       | MM4161                 | Staffing and Selection                            | 3              |
| 8.       | MM4181                 | International Human Resource Management           | 3              |
| 9.       | MM4191                 | Business Negotiation                              | 3              |
| 10       | MM4361                 | Social Innovation: Achieving Sustainable          | 3              |
|          |                        | Development Goals through Business                |                |
| 11       | MM4395                 | International Colloquium in Contemporary Issues   | 3              |
|          |                        | in Business Management                            |                |
| 12       | MM4411                 | E-Commerce for Management                         | 3              |
| 13       | MM4451                 | Contemporary Issues in Management                 | 3              |
|          |                        | Information Systems                               | -              |
| 14       | MM4522                 | China Business Management                         | 3              |
|          |                        | erma zaemete management                           | Ŭ              |

# BBA (Hons) in Marketing

Compulsory specialist subjects (8 subjects / 27 credits)

|    | Subject Code | Subject Title                       | <u>Credits</u> |
|----|--------------|-------------------------------------|----------------|
| 1. | MM3711       | Integrated Marketing Communications | 3              |
| 2. | MM3721       | Consumer Behaviour                  | 3              |
| 3. | MM3761       | MarketingResearch                   | 3              |
| 4. | MM4711       | Business to Business Marketing      | 3              |
| 5. | MM4732       | Global Marketing                    | 3              |
| 6. | MM4751       | Marketing Strategy                  | 3              |
| 7. | MM4772       | Product Management                  | 3              |
| 8. | MM4942       | Marketing Capstone Project          | 6              |
|    |              |                                     |                |

Specialist Elective Subjects (choose any 2 subjects / 6 credits)

|     | Subject Code | Subject Title                                     | <u>Credits</u> |
|-----|--------------|---|----------------|
| 1.  | MM3161       | Creativity, Innovation and Entrepreneurship       | 3              |
| 2.  | MM3462       | Artificial Intelligence and Big Data for Business | 3              |
| 3.  | MM3791       | Retailing and Merchandising                       | 3              |
| 4.  | MM3842       | Digital Marketing                                 | 3              |
| 5.  | MM3851       | Social Media Marketing                            | 3              |
| 6.  | MM4361       | Social Innovation: Achieving Sustainable          | 3              |
|     |              | Development Goals through Business                |                |
| 7.  | MM4395       | International Colloquium in Contemporary Issues   | 3              |
| ~   |              | in Business Management                            |                |
| 8.  | MM4721       | Marketing Management in China                     | 3              |
| 9.  | MM4741       | Market Decision Analysis                          | 3              |
| 10. | MM4782       | Sales and Distribution Management                 | 3              |
| 11. | MM4791       | Services Marketing                                | 3              |
| 12. | MM4831       | Strategic Brand Management                        | 3              |
|     |              | 5 5   |                |

#### c) Free Electives (9 credits)

Students are required to take 9 credits of free electives. Students may wish to consider making use of the 9 credits of free electives for pursuing a Minor. The credit requirement for a Minor is 18, at least 9 credits of which should be at Level 3 or above. Subject to approval by the Minor-offering department, students may count up to 6 credits from their DSR/GUR (including LCR subjects at proficient level) towards their chosen Minor.

# 4.3.2 Major plus Secondary Major and Major / Minor plus Secondary Major Study Options (87 credits)

#### a) Core Subjects (57 credits)

|     | Subject Code | Subject Title                               | Credits |
|-----|--------------|---|---------|
| 1.  | AF1605*#     | Introduction to Economics                   | 3       |
| 2.  | AF2108       | Financial Accounting                        | 3       |
| 3.  | AF2110       | Management Accounting 1                     | 3       |
| 4.  | AF3313       | Business Finance                            | 3       |
| 5.  | AF3513       | Business Law                                | 3       |
| 6.  | AF3627       | Global Economic Environment                 | 3       |
| 7.  | AMA1501**#   | Introduction to Statistics for Business     | 3       |
| 8.  | APSS111*#    | Introduction to Psychology                  | 3       |
| 9.  | CLC3221P     | Chinese Language Communication for Business | 3       |
| 10. | ELC3221      | Workplace English for Business Students I   | 3       |
| 11. | ELC3222      | Workplace English for Business Students II  | 3       |
| 12. | LGT2106*     | Principles of Operations Management         | 3       |
| 13. | MM1051*#     | Tango! Managing Self & Leading Others       | 3       |
| 14. | MM2021#      | Management & Organisation                   | 3       |
| 15. | MM2711*#     | Introduction to Marketing                   | 3       |
| 16. | MM3422       | Business Information Systems                | 3       |
| 17. | MM3425**#    | Business Analytics                          | 3       |
| 18. | MM4311       | Strategic Management                        | 3       |
| 19. | MM4513       | Corporate Social Responsibility             | 3       |

\* DSR-GUR double-fulfilment subjects

\*\* DSR-SMR double-fulfillment subjects

# Common Year 1 curriculum

b) Specialist Subjects (30 credits)

#### **BBA (Hons) in Management**

Compulsory specialist subjects (7 subjects / 24 credits)

|    | Subject Code | Subject Title                   | Credits |
|----|--------------|---------------------------------|---------|
| 1. | MM3011       | Research Methods for Management | 3       |
| 2. | MM3111       | Human Resource Management       | 3       |
| 3. | MM3141       | Organisational Behaviour        | 3       |
| 4. | MM3151       | Managerial Leadership           | 3       |
| 5. | MM4342       | Global Business Management      | 3       |
| 6. | MM4351       | Entrepreneurship                | 3       |
| 7. | MM4913       | Integrated Capstone Project     | 6       |

Specialist Elective Subjects (choose any 2 subjects / 6 credits)

|     | Subject Code | Subject Title                                      | <b>Credits</b> |
|-----|--------------|--|----------------|
| 1.  | MM3131       | Training and Development                           | 3              |
| 2.  | MM3161       | Creativity, Innovation and Entrepreneurship        | 3              |
| 3.  | MM3451       | Knowledge Management                               | 3              |
| 4.  | MM4111       | Employee Relations                                 | 3              |
| 5.  | MM4132       | Reward & Performance Management                    | 3              |
| 6.  | MM4161       | Staffing and Selection                             | 3              |
| 7.  | MM4181       | International Human Resource Management            | 3              |
| 8.  | MM4191       | Business Negotiation                               | 3              |
| 9.  | MM4361       | Social Innovation: Achieving Sustainable           | 3              |
|     |              | Development Goals through Business                 |                |
| 10. | MM4395       | International Colloquium in Contemporary Issues in | 3              |
|     |              | Business Management                                |                |
| 11. | MM4411       | E-Commerce for Management                          | 3              |
| 12. | MM4451       | Contemporary Issues in Management                  | 3              |
|     |              | Information Systems                                |                |
| 13. | MM4522       | China Business Management                          | 3              |

# **BBA (Hons) in Marketing**

Compulsory specialist subjects (8 subjects / 27 credits)

|    | Subject Code | Subject Title                       | <u>Credits</u> |
|----|--------------|-------------------------------------|----------------|
| 1. | MM3711       | Integrated Marketing Communications | 3              |
| 2. | MM3721       | Consumer Behaviour                  | 3              |
| 3. | MM3761       | MarketingResearch                   | 3              |
| 4. | MM4711       | Business to Business Marketing      | 3              |
| 5. | MM4732       | Global Marketing                    | 3              |
| 6. | MM4751       | Marketing Strategy                  | 3              |
| 7. | MM4772       | Product Management                  | 3              |
| 8. | MM4913       | Integrated Capstone Project         | 6              |

Specialist Elective Subjects (choose any 1 subject / 3 credits)

|     | Subject Code | Subject Title  | <u>Credits</u> |
|-----|--------------|--|----------------|
| 1.  | MM3161       | Creativity, Innovation and Entrepreneurship  | 3              |
| 2.  | MM3791       | Retailing and Merchandising  | 3              |
| 3.  | MM3842       | Digital Marketing  | 3              |
| 4.  | MM3851       | Social Media Marketing   | 3              |
| 5.  | MM4361       | Social Innovation: Achieving Sustainable   | 3              |
| 6.  | MM4395       | Development Goals<br>International Colloquium in Contemporary Issues<br>in Business Management | 3              |
| 7.  | MM4721       | Marketing Management in China  | 3              |
| 8.  | MM4741       | Market Decision Analysis   | 3              |
| 9.  | MM4782       | Sales and Distribution Management  | 3              |
| 10. | MM4791       | Services Marketing   | 3              |
| 11. | MM4831       | Strategic Brand Management   | 3              |

# 4.4 Secondary Major in AI and Data Analytics (AIDA) Requirements (SMR) (36 credits)

Please refer to <u>https://www.polyu.edu.hk/comp/study/ug-programmes/aida/</u> for details of Secondary Major in AIDA

| econdary Major in AIDA   | Credits |
|--|---------|
| Compulsory subjects: 3 credits from each of the following areas:   |         |
| <ul> <li>Mathematics I for AIDA</li> </ul>                         | 3       |
| <ul> <li>Mathematics II for AIDA</li> </ul>                        | 3       |
| <ul> <li>Programming I: Programming Fundamentals</li> </ul>        | 3       |
| <ul> <li>Programming II: Data Structures and Algorithms</li> </ul> | 3       |
| <ul> <li>Fundamentals of Data Analytics</li> </ul>                 | 3       |
| <ul> <li>Machine Learning</li> </ul>                               | 3       |
| <ul> <li>Artificial Intelligence</li> </ul>                        | 3       |
| <ul> <li>DSR-AIDA Bridging Subjects</li> </ul>                     | 3       |
| Integrated Capstone Project  | 6       |
| Elective subjects  | 6       |

Subject List for AIDA:

| Subject code | Subject title   | Offering<br>Dept | Level | Credits | Core (C) /<br>Elective (E) |  |  |
|--------------|---|------------------|-------|---------|----------------------------|--|--|
| Mathematics  | Mathematics I for AIDA (3 credits)                          |                  |       |         |                            |  |  |
| AMA1501      | Introduction to Statistics for                              | AMA              | 1     | 3       | C                          |  |  |
|              | Business  |                  |       |         |                            |  |  |
| Mathematics  | II for AIDA (3 credits)                                     |                  |       |         |                            |  |  |
| AMA1751      | Linear Algebra  | AMA              | 1     | 3       | С                          |  |  |
| Programming  | I: Programming Fundamentals                                 | (3 credits)      |       |         |                            |  |  |
| LGT3109      | Introduction to Coding for                                  | LMS              | 3     | 3       | С                          |  |  |
|              | Business with Python  |                  |       |         |                            |  |  |
| Programming  | II: Data Structures and Algorith                            | ms (3 credits)   |       |         |                            |  |  |
| COMP2013     | Data Structures and Algorithms<br>(Pre-requisite: AMA1501 & | COMP             | 2     | 3       | С                          |  |  |
| <b>E</b>     | LGT3109)  |                  |       |         |                            |  |  |
| Fundamentals | s of Data Analytics (3 credits)                             | r                | r     | T       |                            |  |  |
| MM3425       | Business Analytics  | LMS/             | 3     | 3       | C                          |  |  |
|              | (Exclusion: LGT/MM2425 &                                    | MM               |       |         |                            |  |  |
|              | LGT3425)  |                  |       |         |                            |  |  |
| Machine Lear | ning (3 credits)  |                  |       |         |                            |  |  |
| COMP4432     | Machine Learning  | COMP             | 4     | 3       | C                          |  |  |

| lligence (3 credits)               |   |  |   |   |
|------------------------------------|---|--|---|---|
| Artificial Intelligence            | COMP  | 4  | 3   | С   |
| (Pre-requisite: COMP1012 /         |   |  |   |   |
| COMP2011 / ENG2002/LGT3109)        |   |  |   |   |
| ridging Subject(s) (3 credits)     |   |  |   |   |
| Artificial Intelligence and Big    | MM  | 3  | 3   | С   |
| Data for Business                  |   |  |   |   |
| (Pre-requisite: MM3425)            |   |  |   |   |
| apstone Project (6 credits)        |   |  |   |   |
| Integrated Capstone Project        | MM  | 4  | 6   | С   |
| (Exclusion: Any other equivalent   |   |  |   |   |
| capstone project)                  |   |  |   |   |
| oject (any 6 credits)              |   |  |   | E   |
| r to the subject list in https://w | ww.polyu.edu  | i.hk/comp/   | study/ug-   |   |
| · · · · ·                          | <i>ii</i> iiiii   |  |   |   |
|                                    |   |  |   |   |
|                                    | (Pre-requisite: COMP1012 /<br>COMP2011 / ENG2002/LGT3109)         ridging Subject(s) (3 credits)         Artificial Intelligence and Big<br>Data for Business<br>(Pre-requisite: MM3425)         apstone Project (6 credits)         Integrated Capstone Project<br>(Exclusion: Any other equivalent<br>capstone project)         oject (any 6 credits) | Artificial Intelligence<br>(Pre-requisite: COMP1012 /<br>COMP2011 / ENG2002/LGT3109)       COMP         ridging Subject(s) (3 credits)       Artificial Intelligence and Big<br>Data for Business<br>(Pre-requisite: MM3425)       MM         apstone Project (6 credits)       Integrated Capstone Project<br>(Exclusion: Any other equivalent<br>capstone project)       MM         oject (any 6 credits)       Integrated List in <a href="https://www.polyu.edu">https://www.polyu.edu</a> | Artificial Intelligence       COMP       4         (Pre-requisite: COMP1012 /<br>COMP2011 / ENG2002/LGT3109)       COMP       4         ridging Subject(s) (3 credits)       4       4         Artificial Intelligence and Big       MM       3         Data for Business       MM       3         (Pre-requisite: MM3425)       4       4         apstone Project (6 credits)       4       4         Integrated Capstone Project       MM       4         (Exclusion: Any other equivalent capstone project)       5       5         oject (any 6 credits)       6       6         r to the subject list in <a href="https://www.polyu.edu.hk/comp/">https://www.polyu.edu.hk/comp/</a> | Artificial IntelligenceCOMP43(Pre-requisite: COMP1012 /<br>COMP2011 / ENG2002/LGT3109)COMP43ridging Subject(s) (3 credits)Artificial Intelligence and Big<br>Data for Business<br>(Pre-requisite: MM3425)MM33apstone Project (6 credits)Integrated Capstone Project<br>(Exclusion: Any other equivalent<br>capstone project)MM46oject (any 6 credits)r to the subject list in <a href="https://www.polyu.edu.hk/comp/study/ug-">https://www.polyu.edu.hk/comp/study/ug-</a> |

# 4.5 Minor Study (18 credits)

A Minor Programme is a collection of subjects totalling 18 credits with at least 50% (9 credits) of the subjects at Level 3 or above. In order to fulfil the requirements of a Minor award, students are required to select subjects as specified by the Minor Department.

Students interested in a Minor programme of study must submit their applications via the Major Programme Offering Department (i.e., Major Department) and obtain approval from the Minor Programme Offering Department (i.e., Minor Department), at the start of the second year of study during the designated application period, unless the Major is so designed as to preclude the possibility of a further Minor study. No late application will be considered. To be eligible for enrolment in a Minor, a student must have a cumulative GPA of 2.5 or above at the time of application for Minor enrolment. The Minor Department may set a quota and additional admission requirements apart from the above GPA requirement.

Students opted for a Minor may be allowed to count up to 6 credits from their Major programmes (including GUR subjects but excluding 'Free Elective' subjects, if any) towards the Minor subject requirements. Please check the curricula of both the Major and Minor programmes. If the Major subjects taken are the same as the Minor compulsory subjects, they must apply to count these subjects towards the compulsory Minor subject requirements in order to graduate. Students are required to submit the Form AR147(a) to and obtain approval from the Minor Department, as soon as possible and not later than their application for graduation.

Students are expected to complete their approved Minor as part of their graduation requirements. Students who wish to withdraw from a Minor need to apply for approval officially from the Minor Department before the end of the add/drop period of the last semester of study.

Students are required to obtain a GPA of at least 1.70 in order to satisfy the requirement for graduation with a Major plus a Minor.

For more details, please refer to <u>Major/Minor Study for 4-year Undergraduate Degree</u> <u>Programmes</u> on homepage of Academic Registry

# 5) INDICATIVE PROGRESSION PATTERN

(Remarks: The progression patterns of the Major/Minor and Major/Minor plus Secondary Major study options vary by the Minor programme taken by the students.)

The indicative progression patterns for the Major study option are shown below. Please note the following points:

- The progression patterns vary by study options.
- The maximum study load that a student can take in a semester is 21 credits.
- For students following the progression pattern specified for their study options, they have to take the number of credits and subjects as specified for each semester. Students cannot drop those subjects assigned by the Department unless prior approval has been given by the Department.
- Subjects which are in particularly high demand may be offered more than once per year, which would give students additional flexibility in determining their own pattern of progression.
- Students are not allowed to drop any subjects after the add/drop period. Applications
  for subject withdrawal after the add / drop period will only be considered if you have a
  genuine need with strong justifications and documentary evidence. Poor performance
  in mid-term tests / continuous assessments and heavy workload are not considered
  valid reasons for subject withdrawal.

# Indicative Progression Pattern for the Major Study Option

# Common Year One curriculum in BBA Scheme in Management and Marketing (23492)

Year 1 students in MM BBA Scheme will take common subjects in the first year (semesters 1 and 2). Students will be invited to opt a Major in either Management or Marketing in Year 1 Semester 2, and progress to the respective Major in Year 2 Semester 1.

| Suggested<br>Semester Code |            |   |    |
|----------------------------|------------|---|----|
|                            |            | Year 1 (Semester 1)   |    |
| 1                          | AMA1501    | Introduction to Statistics for Business (Mathematics I for AIDA)#         | 3  |
| 1                          | APSS111    | Introduction to Psychology*   | 3  |
| 1                          | CLC1104C/P | LCR-Chinese (University Chinese)  | 3  |
| 1                          | ELCxxx     | LCR-English 1   | 3  |
| 1                          | MM1031     | Introduction to Innovation and Entrepreneurship                           | 1  |
| 1                          | MM1041     | Introduction to Artificial Intelligence and Data<br>Analytics in Business | 2  |
| 1                          |            | Healthy Lifestyle   | 0  |
|                            |            |   | 15 |
|                            |            | Year 1 (Semester 2)   |    |
| 2                          | AF1605     | Introduction to Economics*  | 3  |
| 2                          | MM1051     | Tango! Managing Self & Leading Others*                                    | 3  |
| 2                          | MM2021     | Management & Organisation   | 3  |
| 2                          | MM2711     | Introduction to Marketing*  | 3  |
| 2                          | MM3425     | Business Analytics (Fundamentals of Data<br>Analytics) #                  | 3  |
|                            |            |   | 15 |

\* DSR and GUR double-fulfilment subjects # Subjects for AIDA

# Progression Patterns for

# 1a BBA (Hons) in Management (23492-MGT)

| Suggested<br>Semester | Code       | Subject  | Credits |
|-----------------------|------------|--|---------|
|                       |            | Year 1 (Semester 1)  |         |
| 1                     | AMA1501    | Introduction to Statistics for Business                                | 3       |
| 1                     | APSS111    | Introduction to Psychology*  | 3       |
| 1                     | CLC1104C/P | LCR-Chinese (University Chinese)                                       | 3       |
| 1                     | ELCxxx     | LCR-English 1  | 3       |
| 1                     | MM1031     | Introduction to Innovation and Entrepreneurship                        | 1       |
| 1                     | MM1041     | Introduction to Artificial Intelligence and Data Analytics in Business | 2       |
| 1                     |            | Healthy Lifestyle  | 0       |
|                       |            |  | 15      |
|                       |            | Year 1 (Semester 2)  |         |
| 2                     | AF1605     | Introduction to Economics*   | 3       |
| 2                     | MM1051     | Tango! Managing Self & Leading Others*                                 | 3       |
| 2                     | MM2021     | Management & Organisation  | 3       |
| 2                     | MM2711     | Introduction to Marketing*   | 3       |
| 2                     | MM3425     | Business Analytics   | 3       |
|                       |            |  | 15      |
|                       |            | Year 2 (Semester 1)  |         |
| 1                     | AF2108     | Financial Accounting   | 3       |
| 1                     | AF3627     | Global Economic Environment  | 3       |
| 1                     |            | LCR-English 2  | 3       |
| 1                     | MM3111     | Human Resource Management  | 3       |
| 1                     | MM3422     | Business Information System  | 3       |
|                       |            |  | 15      |
|                       |            | Year 2 (Semester 2)  |         |
| 2                     | AF2110     | Management Accounting 1  | 3       |
| 2                     | AF3513     | Business Law   | 3       |
| 2                     | MM3011     | Research Methods for Management  | 3       |
| 2                     | MM3141     | Organisational Behaviour   | 3       |
| 2                     | MM3151     | Managerial Leadership  | 3       |
| E                     | Minio Fo F |  | 15      |
|                       |            | Year 3 (Semester 1)  |         |
| 1                     | CLC3221P   | Chinese Language Communication for<br>Business                         | 3       |
| 1                     | ELC3221    | Workplace English for Business Students I                              | 3       |
| 1                     | LGT2106    | Principles of Operations Management*                                   | 3       |
| 1                     | MM4342     | Global Business Management   | 3       |
| 1                     | 1011017072 | CAR 1 (D/M)  | 3       |
| 1                     |            | Free Elective 1  | 3       |
| I                     |            |  | 18      |
|                       |            | Vaar 3 (Samastar 2)  | 10      |
| 2                     | AF3313     | Year 3 (Semester 2) Business Finance                                   | 3       |
| 2                     | ELC3222    | Workplace English for Business Students II                             | 3       |
| 2                     | MM4351     | Entrepreneurship   | 3       |
| 2                     | MMxxxx     | Specialist Elective 1  | 3       |
| 2                     |            |  | 3       |
| 2                     |            | CAR 2 (D/M)  | 3       |
| ۷                     |            | Service-Learning   | 3<br>18 |
|                       |            |  | 10      |

|     |        | Year 4 (Semester 1)   |    |
|-----|--------|---|----|
| 1   | MM4311 | Strategic Management  | 3  |
| 1   | MM4513 | Corporate Social Responsibility   | 3  |
| 1&2 | MM4922 | Management Capstone Project   | -  |
| 1   | MMxxxx | Specialist Elective 2   | 3  |
|     |        |   | 9  |
|     |        | Year 4 (Semester 2)   |    |
| 1&2 | MM4922 | Management Capstone Project (cont.)   | 6  |
| 2   | MMxxxx | Specialist Elective 3   | 3  |
| 2   |        | Free Elective 2   | 3  |
| 2   |        | Free Elective 3   | 3  |
|     |        |   | 15 |
|     |        | otal minimum academic credits: 120 Plus<br>raining credits in WIE (MM3001): 3 |    |

\* DSR and GUR double-fulfilment subjects

# 1b BBA (Hons) in Management with a Secondary Major in Artificial Intelligence and Data Analytics (23492-XAM)

| Suggested<br>Semester | Code       | Subject  | Credits |
|-----------------------|------------|--|---------|
|                       |            | Year 1 (Semester 1)  |         |
| 1                     | AMA1501**  | Introduction to Statistics for Business ( <i>Mathematics I for AIDA</i> )#                     | 3       |
| 1                     | APSS111    | Introduction to Psychology*  | 3       |
| 1                     | CLC1104C/P | LCR-Chinese (University Chinese)   | 3       |
| 1                     | ELCxxx     | LCR-English 1  | 3       |
| 1                     | MM1031     | Introduction to Innovation and Entrepreneurship  | 1       |
| 1                     | MM1041     | Introduction to Artificial Intelligence and Data Analytics in Business                         | 2       |
| 1                     |            | Healthy Lifestyle  | 0       |
|                       |            |  | 15      |
|                       |            | Year 1 (Semester 2)  |         |
| 2                     | AF1605     | Introduction to Economics*   | 3       |
| 2                     | MM1051     | Tango! Managing Self & Leading Others*   | 3       |
| 2                     | MM2021     | Management & Organisation  | 3       |
| 2                     | MM2711     | Introduction to Marketing*   | 3       |
| 2                     | MM3425**   | Business Analytics (Fundamentals of Data Analytics) #  | 3       |
|                       |            |  | 15      |
|                       |            | Year 2 (Semester 1)  |         |
| 1                     | AF2108     | Financial Accounting   | 3       |
| 1                     | AF3627     | Global Economic Environment  | 3       |
| 1                     | AMA1751    | Linear Algebra (Mathematics II for AIDA) #   | 3       |
| 1                     |            | LCR-English 2  | 3       |
| 1                     | MM3111     | Human Resource Management  | 3       |
| 1                     | MM3422     | Business Information System  | 3       |
|                       |            |  | 18      |
|                       |            | Year 2 (Semester 2)  |         |
| 2                     | AF2110     | Management Accounting 1  | 3       |
| 2                     | AF3513     | Business Law   | 3       |
| 2                     | LGT3109    | Introduction to Coding for Business with Python<br>(Programming I: Programming Fundamentals) # | 3       |
| 2                     | MM3011     | Research Methods for Management  | 3       |
| 2                     | MM3141     | Organisational Behaviour   | 3       |
| 2                     | MM3151     | Managerial Leadership  | 3       |
|                       |            |  | 18      |

|        |          | Year 3 (Semester 1)  |    |
|--------|----------|--|----|
| 1      | CLC3221P | Chinese Language Communication for   | 3  |
|        |          | Business   |    |
| 1      | COMP2013 | Data Structures and Algorithms (Programming II: Data                         | 3  |
|        |          | Structures and Algorithms) #   |    |
| 1      | ELC3221  | Workplace English for Business Students I                                    | 3  |
| 1      | LGT2106  | Principles of Operations Management*   | 3  |
| 1      | MM3462   | Artificial Intelligence and Big Data for Business                            | 3  |
|        |          | (DSR-AIDA Bridging Subject) #  |    |
| 1      | MM4342   | Global Business Management   | 3  |
|        | ·        |  | 18 |
|        | -        | Year 3 (Semester 2)  |    |
| 2      | AF3313   | Business Finance   | 3  |
| 2      | COMP4431 | Artificial Intelligence (Artificial Intelligence) #                          | 3  |
| 2      | COMP4432 | Machine Learning (Machine Learning) #  | 3  |
| 2      | ELC3222  | Workplace English for Business Students II                                   | 3  |
| 2      | MM4351   | Entrepreneurship   | 3  |
| 2      |          | Service-Learning   | 3  |
|        |          |  | 18 |
|        | -        | Year 4 (Semester 1)  |    |
| 1      | MM4311   | Strategic Management   | 3  |
| 1      | MM4513   | Corporate Social Responsibility  | 3  |
| 1 & 2  | MM4913** | Integrated Capstone Project #  | -  |
| 1      | MMxxxx   | Specialist Elective 1  | 3  |
| 1      |          | AIDA Elective 1#   | 3  |
| 1 or 2 |          | CAR 1 (D / M)  | 3  |
|        |          |  | 15 |
| -      | 1        | Year 4 (Semester 2)  |    |
| 1 & 2  | MM4913** |  | 6  |
| 2      | MMxxxx   | Specialist Elective 2  | 3  |
| 2      |          | AIDA Elective 2#   | 3  |
| 1 or 2 |          | CAR 2 (D / M)  | 3  |
|        |          |  | 15 |
|        |          | tal minimum academic credits: 132 Plus<br>raining credits in WIE (MM3001): 3 |    |

\* DSR and GUR double-fulfilment subjects # Subjects for AIDA \*\*DSR-SMR double-fulfillment subjects

# 2a BBA (Hons) in Marketing (23492-MKT)

| Suggested<br>Semester | Code             | Subject  | Credits |
|-----------------------|------------------|--|---------|
|                       |                  | Year 1 (Semester 1)  |         |
| 1                     | AMA1501          | Introduction to Statistics for Business                                | 3       |
| 1                     | APSS111          | Introduction to Psychology*  | 3       |
| 1                     | CLC1104C/P       | LCR-Chinese (University Chinese)                                       | 3       |
| 1                     | ELCxxx           | LCR-English 1  | 3       |
| 1                     | MM1031           | Introduction to Innovation and Entrepreneurship                        | 1       |
| 1                     | MM1041           | Introduction to Artificial Intelligence and Data Analytics in Business | 2       |
| 1                     |                  | Healthy Lifestyle  | 0       |
|                       |                  |  | 15      |
|                       |                  | Year 1 (Semester 2)  |         |
| 2                     | AF1605           | Introduction to Economics*   | 3       |
| 2                     | MM1051           | Tango! Managing Self & Leading Others*                                 | 3       |
| 2                     | MM2021           | Management & Organisation  | 3       |
| 2                     | MM2711           | Introduction to Marketing*   | 3       |
| 2                     | MM3425           | Business Analytics   | 3       |
|                       |                  | Baomoco / mary noo   | 15      |
|                       |                  | Year 2 (Semester 1)  |         |
| 1                     | AF2108           | Financial Accounting   | 3       |
| 1                     | AF3627           | Global Economic Environment  | 3       |
| 1                     | LGT2106          | Principles of Operations Management*                                   | 3       |
| 1                     | MM3422           | Business Information Systems   | 3       |
| 1                     | MM3721           | Consumer Behaviour   | 3       |
| I                     | 111113721        |  | 3       |
|                       |                  |  | 15      |
|                       |                  | Year 2 (Semester 2)  |         |
| 2                     | AF2110           | Management Accounting 1  | 3       |
| 2                     | AF3513           | Business Law   | 3       |
| 2                     | ELCxxx           | LCR-English 2  | 3       |
| 2                     | MM3761           | Marketing Research   | 3       |
| 2                     |                  | CAR 1 (D / M)  | 3       |
|                       |                  |  | 15      |
|                       |                  | Year 3 (Semester 1)  |         |
| 1                     | CLC3221P         | Chinese Language Communication for Business                            | 3       |
| 1                     | ELC3221          | Workplace English for Business Students I                              | 3       |
| 1                     | MM4513           | Corporate Social Responsibility  | 3       |
| 1                     | MM4732           | Global Marketing   | 3       |
| 1                     | MM4772           | Product Management   | 3       |
| 1                     |                  | Free Elective 1  | 3       |
|                       |                  |  | 18      |
|                       |                  | Year 3 (Semester 2)  |         |
| 2                     | AF3313           | Business Finance   | 3       |
| 2                     | ELC3222          | Workplace English for Business Students II                             | 3       |
| 2                     | MM3711           | Integrated Marketing Communications                                    | 3       |
| 2                     | MM3711<br>MM4711 | Business to Business Marketing   | 3       |
| 2                     |                  | Service-Learning   | 3       |
| 2                     |                  | Free Elective 2  | 3       |
| -                     |                  |  | 18      |

|       |        | Year 4 (Semester 1)   |    |
|-------|--------|---|----|
| 1     | MM4311 | Strategic Management  | 3  |
| 1 & 2 | MM4942 | Marketing Capstone Project  | -  |
| 1     | MMxxxx | Specialist Elective 1   | 3  |
| 1     |        | CAR 2 (D / M)   | 3  |
|       |        |   | 9  |
|       |        | Year 4 (Semester 2)   |    |
| 2     | MM4751 | Marketing Strategy  | 3  |
| 1 & 2 | MM4942 | Marketing Capstone Project (cont.)  | 6  |
| 2     | MMxxxx | Specialist Elective 2   | 3  |
| 2     |        | Free Elective 3   | 3  |
|       |        |   | 15 |
|       |        | otal minimum academic credits: 120 Plus<br>raining credits in WIE (MM3001): 3 |    |

\* DSR and GUR double-fulfilment subjects

# 2b BBA (Hons) in Marketing with a Secondary Major in Artificial Intelligence and Data Analytics (23492-XAK)

| Suggested<br>Semester | Code       | Subject  | Credits |
|-----------------------|------------|--|---------|
|                       |            | Year 1 (Semester 1)  |         |
| 1                     | AMA1501**  | Introduction to Statistics for Business (Mathematics I for AIDA)#      | 3       |
| 1                     | APSS111    | Introduction to Psychology*  | 3       |
| 1                     | CLC1104C/P | LCR-Chinese (University Chinese)                                       | 3       |
| 1                     | ELCxxx     | LCR-English 1  | 3       |
| 1                     | MM1031     | Introduction to Innovation and Entrepreneurship                        | 1       |
| 1                     | MM1041     | Introduction to Artificial Intelligence and Data Analytics in Business | 2       |
| 1                     |            | Healthy Lifestyle  | 0       |
|                       |            |  | 15      |
|                       |            | Year 1 (Semester 2)  |         |
| 2                     | AF1605     | Introduction to Economics*   | 3       |
| 2                     | MM1051     | Tango! Managing Self & Leading Others*                                 | 3       |
| 2                     | MM2021     | Management & Organisation  | 3       |
| 2                     | MM2711     | Introduction to Marketing*   | 3       |
| 2                     | MM3425**   | Business Analytics (Fundamentals of Data Analytics) #                  | 3       |
|                       |            |  | 15      |
|                       |            | Year 2 (Semester 1)  |         |
| 1                     | AF2108     | Financial Accounting   | 3       |
| 1                     | AF3627     | Global Economic Environment  | 3       |
| 1                     | AMA1751    | Linear Algebra (Mathematics II for AIDA) #                             | 3       |
| 1                     | LGT2106    | Principles of Operations Management*                                   | 3       |
| 1                     | MM3422     | Business Information Systems   | 3       |
| 1                     | MM3721     | Consumer Behaviour   | 3       |
|                       |            |  | 18      |
|                       |            | Year 2 (Semester 2)  |         |
| 2                     | AF2110     | Management Accounting 1  | 3       |
| 2                     | AF3513     | Business Law   | 3       |
| 2                     | ELCxxx     | LCR-English 2  | 3       |
| 2                     | LGT3109    | Introduction to Coding for Business with Python                        | 3       |
|                       |            | (Programming I: Programming Fundamentals) #                            |         |
| 2                     | MM3761     | Marketing Research   | 3       |
| 2                     |            | Service-Learning   | 3       |
|                       |            |  | 18      |

|        |          | Year 3 (Semester 1)  |    |
|--------|----------|--|----|
| 1      | CLC3221P | Chinese Language Communication for Business                                  | 3  |
| 1      | COMP2013 | Data Structures and Algorithms (Programming II: Data                         | 3  |
|        |          | Structures and Algorithms) #   |    |
| 1      | ELC3221  | Workplace English for Business Students I                                    | 3  |
| 1      | MM3462   | Artificial Intelligence and Big Data for Business                            | 3  |
|        |          | (DSR-AIDA Bridging Subject) #  |    |
| 1      | MM4732   | Global Marketing   | 3  |
| 1      | MM4772   | Product Management   | 3  |
|        |          |  | 18 |
|        |          | Year 3 (Semester 2)  |    |
| 2      | AF3313   | Business Finance   | 3  |
| 2      | COMP4431 | Artificial Intelligence (Artificial Intelligence) #                          |    |
| 2      | COMP4432 | Machine Learning (Machine Learning) #  | 3  |
| 2      | ELC3222  | Workplace English for Business Students II                                   | 3  |
| 2      | MM3711   | Integrated Marketing Communications  | 3  |
| 2      | MM4711   | Business to Business Marketing   | 3  |
|        |          |  | 18 |
|        | -        | Year 4 (Semester 1)  |    |
| 1      | MM4311   | Strategic Management   | 3  |
| 1      | MM4513   | Corporate Social Responsibility  | 3  |
| 1 & 2  | MM4913** | Integrated Capstone Project #  | -  |
| 1      | MMxxxx   | Specialist Elective 1  | 3  |
| 1      |          | AIDA Elective 1#   | 3  |
| 1 or 2 |          | CAR 1 (D / M)  | 3  |
|        |          |  | 15 |
|        |          | Year 4 (Semester 2)  |    |
| 2      | MM4751   | Marketing Strategy   | 3  |
| 1 & 2  | MM4913** | Integrated Capstone Project (cont.) #  | 6  |
| 2      |          | AIDA Elective 2 #  | 3  |
| 1 or 2 |          | CAR 2 (D / M)  | 3  |
|        |          |  | 15 |
|        | -        | tal minimum academic credits: 132 Plus<br>raining credits in WIE (MM3001): 3 |    |

\* DSR and GUR double-fulfilment subjects

# Subjects for AIDA \*\*DSR-SMR double-fulfillment subjects

The syllabi are available at eStudent > Information > Subject Search or https://www.polyu.edu.hk/mm/study/subject-syllabi/ for MM subjects

# 6) WORK-INTEGRATED EDUCATION (WIE)

MM3001 Work-Integrated Education WIE (3 training credits) is a mandatory component of the curriculum. It is "work-based learning experiences which take place in an organizational context relevant to a student's future profession, or the development of generic skills that will be valuable in that profession". An essential and compulsory component in the Faculty's BBA education, WIE facilitates the integration of knowledge, skills, and competences between the classroom and the real-world, thus equipping students with valuable work experience as well as practical readiness for full-time employment upon graduation.

Students are required to obtain a "Pass" in the subject **MM3001 Work-Integrated Education** upon graduation, i.e. successfully complete at least 100 hours of placement in one organization.

# 6.1 Learning Objectives of WIE

At the end of WIE, the student should be able to:

# Areas of Personal Development

- a. Appreciate his/her own learning style and determine the best approach to enhancing his/her learning;
- b. Appreciate his/her own learning and development needs and chart his/her learning and development plan for the next 3-5 years;
- c. Make informed choices/preferences for his/her career and formulate a suitable plan for achieving it;

# Areas of Workplace Appreciation

- a. Understand the issues involved in the practical application of the skills, knowledge and information acquired in the University environment;
- b. Appreciate the requirements and demands of the real-world work environment, especially in the industry/sector where WIE was done so as to facilitate the smooth transition to full-time employment after graduation;
- c. Identify factors in organizational culture that influence sustainable competitive advantage, excellence, and progress.

# Areas of Key Skills

- a. Develop strategic approaches to anticipate and handle challenges;
- b. Analyze problems and strategize solutions;
- c. Appreciate the computing skills he/she has acquired, determine areas that require further development, and make plans to achieve them;
- d. Communicate effectively and confidently;
- e. Work effectively individually as well as in teams;

# 6.2 WIE Requirements

- 6.2.1 Students must acquire at least 3 'WIE credits' (classified as training credits) in addition to the required academic credits to be eligible for graduation and are highly recommended to complete the requirement before promotion to the final year of study.
- 6.2.2 Students may choose to fulfil the minimum 100-hour requirement through placement in one organization.
- 6.2.3 Students can undertake more than one WIE placement, but each WIE placement should preferably be at least 100 hours to make it more meaningful.
- 6.2.4 All work for WIE credits must be structured and measurable, where structured means that objectives are set for the work experience before it begins and measurable means that the attainment of those objectives is monitored and attested to by a person other than the student, usually the internship supervisor at the organization where the work is done.
- 6.2.5 All work for WIE credits must take place in an organizational context relevant to the degree programme for which the student is enrolled, OR must demonstrate that it develops generic transferable skills relevant to that programme.
- 6.2.6 WIE credits can be achieved through full-time, part-time, or project work done locally or overseas.
- 6.2.7 Students may participate in internship secured by themselves and/or the Faculty, Department and <u>The Careers and Placement Section (CPS), Student Affairs Office (SAO)</u>. Internship placements secured by students must be approved by their Department WIE Coordinator in order for the hours to be counted towards achieving their WIE credits.
- 6.2.8 In general, it is recommended that students start their WIE internships after two semesters of studies at PolyU.
- 6.2.9 Students are encouraged to prepare for their WIE placements through a series of workshops and seminars organized by the University. Up to ten (10) hours of approved WIE training can be counted towards WIE work hours.

# 6.3 Compensation and Regulatory Matters

WIE does not necessarily have to be paid. In general, the University will make no payment to students for WIE, and any payment by employers will be at the employers' discretion.

- If there is an employment relationship between the student and the WIE offering 6.3.1 organization. both the Minimum Wage Ordinance (https://www.labour.gov.hk/eng/news/mwo.htm) MPF Ordinance and the (https://www.mpfa.org.hk/en/mpf-system/mandatory-contributions/employees) should be applied. However, these are subject to Employment Ordinance (http://www.labour.gov.hk/eng/legislat/content2.htm) that may apply during the internship period.
- 6.3.2 The University covers all students under the Group Personal Accident Insurance scheme which is applied world-wide. Students going on internship placements outside Hong Kong are encouraged to take up additional travel insurance.

- 6.3.3 Students going on internship placements on the Chinese Mainland or at international locations may apply for the University's Offshore WIE Sponsorship (OWS), offered via <u>The Careers and Placement Section (CPS), Student Affairs</u> <u>Office (SAO)</u>.
- 6.3.4 Non-local students are not exempted from WIE. However, they are required to obtain a valid "No Objection Letter" (NOL) issued by the Hong Kong Immigration Department (IMMD) before any engagement in a university recognized internship in Hong Kong.
- 6.3.5 The WIE requirements do not apply to students on exchange in the University.

# 6.4 WIE Placement Procedures

#### Before internship

- Seek the employment contract or employment verification documentation from the internship offering organization.
- Submit the completed **WIE Form 6** with the employment contract to the Department (via email to <u>wie.job@polyu.edu.hk</u> or MM office at M801) for seeking prior endorsement **at least one week** before commencement of the internship.

During internship

- Maintain proper employment record for verification
- Seek advice and support from Department or WIE Coordinator. For any matters, such as extension of internship period, Minimum Wage Ordinance (including the need of exemption), MPF, insurance or any conflict with the company.

After internship (claim the WIE hours)

- Complete an online self-evaluation (on MM WIE website) within 7 days of the internship completion.
- Complete Internship Employer Feedback Form 15 and submit it to the Department (via email to <u>wie.job@polyu.edu.hk</u> or MM office at M801) within 7 days after the internship completion.

# 6.5 WIE Assessments

- 6.5.1 Assessment of WIE will be on a pass/fail basis, based upon:
  - a. An initial statement from the student on the objectives and duration of the work; and
  - b. A statement from the student's employer(s) confirming the duration of thework and satisfactory performance; and
  - c. A Self-Evaluation/Reflection by the student.

These three requirements need to be met for every WIE activity.

- 6.5.2 As with every course of study in their degree programme, students should note that it is their responsibility to secure the necessary 3 training credits for graduation.
- 6.5.3 Students should take note that their termination of internships without valid reason(s) or their being terminated from their internships will render them to have failed the WIE activity.

# 6.6 Information on WIE

- 6.6.1 Further information and updates on WIE are available at <u>departmental website</u> as well as through students' campus emails regularly.
- 6.6.2 Students should contact their Department WIE Coordinator for assistance should they have questions and queries.

# 7) Examination and Assessment

This Scheme and all study options are governed by the University's General Assessment Regulations (GAR). Please refer to "General Assessment Regulations" in the <u>Handbook on Academic Regulations for Taught Programmes (Version for University Calendar)</u> for details. Please refer to the "Assessment" in the <u>Student Handbook</u>. Programme-specific assessment regulations are further set out here.

# 7.1 Assessment Methods

- a) Students' performance in a subject shall be assessed by continuous assessment and/or examinations as deemed appropriate. Where both methods are used, the weighting of each in the overall subject grade is stated in relevant programme/subject documents.
- b) At the beginning of each semester, the subject teacher should inform students of the details of the methods of assessments to be used within the assessment framework as specified in relevant programme/subject documents.
- c) To ensure that students' English capabilities are better developed, every subject offered by FB Departments contains some significant elements of individual writing tasks in English.

# 7.2 Progression and De-registration

- 7.2.1 The Board of Examiners shall, at the end of each semester, determine whether each student is:
  - (i) eligible for progression towards an award; or
  - (ii) eligible for an award; or
  - (iii) required to be de-registered from the programme.
- 7.2.2 When a student has a Grade Point Average (GPA) lower than 1.70, he/she will be put on academic probation in the following semester. If a student is able to pull his/her GPA up to 1.70 or above at the end of the semester, the status of "academic probation" will be lifted. The status of "academic probation" will be reflected in the assessment result notification but not in the transcript of studies.
- 7.2.3 A student will normally have "progressing" status unless he/she falls within any one of the following categories, which shall be regarded as grounds for de-registration from the programme:

- (i) the student has reached the final year of the normal period of registration for that programme, as specified in the Programme Requirement Document, unless approval has been given for extension; or
- (ii) the student has reached the maximum number of retakes (i.e. two times) allowed for a failed compulsory subject; or
- (iii) the student's GPA is lower than 1.70 for two consecutive semesters <u>and</u> his/her Semester GPA in the second semester is also below 1.70; or
- (iv) the student's GPA is lower than 1.70 for three consecutive semesters.
- 7.2.4 When a student falls within any of the categories as stipulated above, except for category (i) with approval for extension, the Board of Examiners shall de-register the student from the programme without exception.
- 7.2.5 A student may be de-registered from the programme enrolled before the time frame specified in Sections 7.2.3 (iii) or 7.2.3 (iv) above if his/her academic performance is poor to the extent that the Board of Examiners deems that his/her chance of attaining a GPA of 1.70 at the end of the programme is slim or impossible.
- 7.2.6 Summer Term is not mandatory for students of the programme, the progression of students to the following academic year will not be affected by the GPA obtained in the Summer Term.
- 7.2.7 If the student is not satisfied with the de-registration decision of the Board of Examiners, he/she can lodge an appeal. All such appeal cases will be referred directly to the Academic Appeals Committee (AAC) for final decision. Views of Faculties/Schools/Departments will be sought and made available to AAC for reference.

# 7.3 Retaking of Subjects

- 7.3.1 Students may only retake a subject which they have failed (i.e. Grade F or S or U). Retaking of subjects is with the condition that the maximum study load of 21 credits per semester is not exceeded.
- 7.3.2 The number of retakes of a subject should be restricted to two, i.e. a maximum of three attempts for each subject is allowed.
- 7.3.3 In cases where a student takes another subject to replace a failed elective subject, the fail grade will be taken into account in the calculation of the GPA, despite the passing of the replacement subject. Likewise, undergraduate students who fail a Cluster Area Requirement (CAR) subject may need to take another subject from the same Cluster Area in order to fulfill this part of the GUR, since the original CAR subject may not be offered; in such cases, the fail grade for the first CAR subject will be taken into account in the calculation of the GPA, despite the passing of the second CAR subject.
- 7.3.4 Students need to submit a request to the Faculty/School Board for the second retake of a failed subject.
- 7.3.5 Students who have failed a compulsory subject after two retakes and have been deregistered can submit an appeal to the Academic Appeals Committee (AAC) for a third chance of retaking the subject.

7.3.6 In relation to 7.3.5 above, in case AAC does not approve further retakes of a failed compulsory subject or the taking of an equivalent subject with special approval from the Faculty, the student concerned would be de-registered and the decision of the AAC shall be final within the University.

# 7.4 Guidelines for Award Classification

- a) The guidelines for award classification are set out in this section. In using these guidelines, the Board of Examiners shall exercise its judgement in coming to its conclusions as to the award for each student, and where appropriate, may use other relevant information.
- b) The Weighted GPA will be used as a guide for helping to determine award classifications. Weighted GPA will be computed as follows:

 $\text{Weighted GPA} = \frac{\sum_{n=1}^{N} \text{Subject Grade Point}_{n} \times \text{Subject Credit Value}_{n} \times W_{n} }{\sum_{n=1}^{N} \text{Subject Credit Value}_{n} \times W_{n} }$ 

where  $W_n$  = weighting to be assigned according to the level of the subject

- N = number of all subjects (inclusive of failed subjects) taken up by the student up to and including the latest semester/term. For subjects which have been retaken, only the grade point obtained in the final attempt will be included in the GPA calculation
- c) The level weightings assigned will be applied across all subjects of the same level within a programme. The weighting of each level is a measure of the relevance of the level to the classification of the award. The weights applicable to this Programme are as follows:

| Level 1 subjects | 0.2 |
|------------------|-----|
| Level 2 subjects | 0.2 |
| Level 3 subjects | 0.3 |
| Level 4 subjects | 0.3 |

The Weighted GPA ranges from 0.00 to 4.30.

d) The Work-Integrated Education training credits will not be counted in the GPA calculation.

#### 7.5 Student Appeals against Examination Results

Appeal may lead to a change in the subject grade, which may go upward as well as downward, upon completion of reviewing the appeal case.

#### 8) ACADEMIC ADVISING

#### 8.1 Aims of Academic Advising

Academic advising at PolyU aims to help students to make informed and intelligent academic decisions/choices about their study at PolyU that suit their intellectual, professional and personal goals. It is instrumental to promoting student success, and plays a vital role in enhancing students' overall learning experience at PolyU. The specific

objectives are:

- To build up an early connection between the students and their home departments, and to promote their sense of affiliation to the department and the University,
- To provide students with accurate information about the academic regulations and requirements regarding their Major/programme, as well as the GUR,
- To assist students to explore their interests, abilities and values on academic pursuits, and formulate appropriate intellectual, professional and personal goals,
- To provide advice and guidance to students that enables them to develop and pursue a study plan for their 4 years of study appropriate for meeting their intellectual, professional and personal goals,
- To connect students to resources, opportunities and support within and outside the University to enhance their educational experiences and success.

# 8.2 Academic Advising in Department

- 8.2.1 After a student embarks on his/her Major, he/she will be assigned to a full-time academic staff in his/her Department who will act as his/her Academic Advisor throughout his/her study at PolyU. The primary role of the Academic Advisor is to facilitate his/her choice of his/her Major study and Minor/Free electives, if applicable. Students are expected to take initiative to consult their Academic Advisors before subject registration when there is a need. If students take less than the minimum allowable credits or more than the maximum allowable credits in a semester, they will need the approval of their Programme Leaders via the Academic Advisors.
- 8.2.2 Students are expected to meet with their Academic Advisors periodically (at least once a year individually or in group) to discuss their academic plans and aspirations. They are also encouraged to consult their Academic Advisors especially when they are on academic probation/ de-registration.

# 8.3 Roles and Responsibilities of Academic Advisees

Students/Academic Advisees are expected to:

- a) Take personal responsibility for their academic decisions, plans and outcomes.
- b) Be familiar with the academic advising policies, resources and infrastructure at PolyU.
- c) Understand their Major/Minor requirements and the General University Requirements and monitor their own progress with reference to the graduation requirements.
- d) Develop study plans which enable them to complete their undergraduate degreesat PolyU.
- e) Attend academic advising sessions offered by the Departments/Faculties.
- f) Be prepared for academic advising. Understand their academic progress before meeting their Academic Advisors.
- g) If they have any questions regarding their academic studies, they should raise them at the academic advising meetings.

- h) Have an open mind and be ready to seriously consider advice given by teachers, Academic Advisors and other staff.
- i) Read the e-mails and letters sent to them by their Academic Advisors in theirDepartments/Faculties.
- j) Visit the Departmental academic advising website, and the websites of the Student Affairs Office (SAO), Office of Undergraduate Studies (OUS) at least once a semester for updates and new information.
- k) Seek help as early as possible. It is a sign of courage.
- I) Enjoy their academic advising experience at PolyU.

# 8.4 Useful Links

Academic Advising website in MM: https://www.polyu.edu.hk/mm/experience/academic-advising/

Website of Student Affairs Office (SAO): <u>https://www.polyu.edu.hk/sao/</u>

Website of Office of Undergraduate Studies (OUS): <a href="https://www.polyu.edu.hk/ous/">https://www.polyu.edu.hk/ous/</a>

# 9) CODE OF CONDUCT FOR STUDENTS

The University Student Handbook contains a comprehensive section on Academic Integrity which every student should be aware of. In particular, every student should read, and act on, the sections related to plagiarism and bibliographic referencing.

# 9.1 Plagiarism

- 9.1.1 Plagiarism refers to the act of using the creative works of others (e.g. ideas, words, images or sound, etc.) in one's own work without proper acknowledgement of the sources.
- 9.1.2 Students should refrain from committing any acts of plagiarism, including but not limited to the following:
  - Copying work (part or whole) which has been submitted earlier for another assessment/assignment and submitting it as one's own and one's original. This applies to both copying your own work (without permission), and copying the work of another student
  - Using ideas, words, or other forms of works produced by other people or Generative AI in one's own work without proper citation and/or acknowledgement of the source
  - Submitting the same paper (or a significant portion of it) for credit in more than one subject
- 9.1.3 Students are required to submit their original work and avoid any possible

suggestion of plagiarism in the work they submit for grading or credit.

- 9.1.4 The University/Faculty views plagiarism, whether committed intentionally or because of ignorance or negligence, as a serious disciplinary offence. Excusessuch as "not knowing what is required" or "not knowing how to do it" will not beaccepted.
- 9.1.5 Depending on the seriousness of the plagiarism cases, they may be referred to the Student Discipline Committee for investigation and decision. If a student is found guilty of the alleged offence, penalties considered appropriate by the Committee may be imposed. These may include:
  - o awarding a fail grade to the component / subject concerned;
  - o putting the student on disciplinary probation; and
  - o any other penalties as considered appropriate.

# 9.2 Use of PolyU E-mail Account

- 9.2.1 E-mail is an official communication channel among staff and students at PolyU.Students are strongly advised to check their PolyU student e-mails regularly. Missing important information contained in e-mails intentionally or unintentionally will not be accepted as a legitimate reason for their appeal against academic assessments.
- 9.2.2 Students should not use PolyU student e-mails in any ways which violate applicable laws and regulations, including but not limited to:
  - Conducting commercial functions, such as marketing or business transactions
  - Sending irrelevant or chain mails to a large number of recipients
  - Broadcasting messages which are likely to harass or offend other users
  - Any communication which violates applicable laws and regulations.
- 9.2.3 Users should also observe that proper and courteous language should be used in e-mails, and sending e-mails in the name of another person and / or anonymous e-mail is unacceptable. The University's e-mail address lists are for internal use and may not be distributed to external entities for purpose of mass mailing.

The learning and teaching platforms of The Hong Kong Polytechnic University ('PolyU") are for the use of PolyU students to facilitate their learning. The student shall use the platforms and the materials available (including teaching sessions conducted by staff of PolyU) for their personal study only. Where a student needs to download or save the materials available on the platforms for the permitted purposes, the student shall take all necessary measures to prevent their access by other parties. The materials are copyright protected. Save for the permitted purposes, no copying, distribution, transmission or publication of the materials in whole or in part in any form is permitted.

