

Job Information

Post Title	Senior Sales Executive / Sales Executive
Company Name	Esquel Enterprises Limited
Business Nature / Introduction	<p>Esquel Group is a global, vertically integrated one-stop service provider of textiles and apparel, employing more than 57,000 employees worldwide.</p> <p>Headquartered in Hong Kong, we have over 20 plants and merchandising offices in 8 countries including mainland China, Japan, Malaysia, Mauritius, Sri Lanka, Vietnam, UK and USA.</p> <p>At Esquel, we believe that every single employee has the potential to be an agent of positive change. We practice what we believe to be responsible and sustainable, and be a catalyst for change in our industry and the communities where we are active.</p>
No. of Vacancy	2
Work Location	Hong Kong
Role / Responsibility	<p>You will be responsible for the sales support in execution of sample development up to bulk production completion.</p> <p>Responsibilities:</p> <ul style="list-style-type: none"> • Ensure timely and smooth execution of sample development • Set T&A and booking, provide information for SC and PPO issuance, ensure on time issuance of L/C, collect and understand customer requirements and relate to respective parties accurately • Monitor production status, closely communicate with customer & OMD to ensure sampling and bulk production T&A and bookings are well under control. Inform status change or issues to customer and sales account holder to ensure appropriate and timely action is taken • Support account holder as team member to build customer satisfaction and achieve sales targets • Alert superiors for any potential order processing problem foreseen and co-ordinate with different parties for resolution
Requirements / Qualification	<p>Preferred Qualifications:</p> <p>Undergraduates/sub-degree graduates in the following fields of study:</p> <ul style="list-style-type: none"> • Design • Intimate Apparel and Activewear • Knitwear Design and Technology <p>Other Requirements</p> <ul style="list-style-type: none"> • High Diploma or above in apparel, textiles, design or related disciplines preferred • Minimum 2-3 years sales or merchandising experience in garment manufacturing industry • Good product knowledge on Woven and Cotton Knits • Good command of spoken and written English and Mandarin • Good communication, organizational and interpersonal skills • Able to prioritize and manage time efficiently • Able to work in a fast paced and challenging environment • Travelling to PRC is required

Target Commencement Date	As soon as possible
Additional Information	<p>We offer 5-day work week. Remuneration will commensurate with qualifications and experience.</p> <p>Learn about Esquel and its eCulture values at www.esquel.com.</p> <p>Experience the life at Esquel at https://youtu.be/6LKw5NCvH70</p> <p>Data collected will be used for recruitment purpose only and will be kept for 24 months.</p> <p>Only short-listed candidates will be notified. All applications will be treated in strict confidence.</p>
Application Method	<p>By Website: http://people.esquel.com/current-openings.</p> <p>Please send the following document:</p> <ul style="list-style-type: none"> • CV
Application Deadline	28 February 2019