



FJ Dynamics International Limited

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FJDynamics is a robotics company focusing on automation, digitalization and green energy. We are dedicated to using our technology to enable a carbon-neutral society and improve working environment. Our technology has been applied to several sectors including agriculture, gardening, construction, surveying and facility services. With global coverage of business, we are delighted to work with our partners and customers to bring a better future to our world.

Graduate Sales Engineer – 3D LiDAR Scanner

Responsibilities

- Develop and manage sales channels and customers, and responsible for the corresponding sales assessment indicators
- Responsible for the whole process of sales behaviour, output, execute and manage sales forecast and marketing plan in the responsible region
- Cooperate with the planning and execution of offline marketing activities and online digital marketing, cultivate the market, generate leads, and drive sales in a targeted manner
- Actively collect sales and marketing information in the region, identify potential markets for products, and put forward reasonable product optimization suggestions to achieve sustainable business development

Requirements

- Experience in intelligent hardware, surveying and mapping, new energy, and construction machinery are preferred
- Logical thinking ability, strong information mining, resource expansion and integration, and data analysis ability
- Have a strong enterprising spirit and self-motivation, strong self-drive, strong ability to resist pressure, and result-oriented
- Good command of spoken and written English, Cantonese, and Putonghua

Interested applicants please send your resume with expected salary and contact information to hrhk@fjdynamics.com.

(Personal data collected will be used for recruitment purposes only)